

# MARK HOSFELD

## VICE PRESIDENT, LEASING & DEVELOPMENT - INDIANA

### PROFILE

As Vice President, Leasing and Development for Indiana, Mark is responsible for all Indiana operations including leasing, development and marketing related to the company's 20.3 million-square-foot industrial portfolio, as well as its 3.0 million-square-foot office portfolio and Anson, its 1,700-acre, mixed use development.

Mark started with Duke Realty in 1998 in the Cincinnati Industrial Division and, in 2000, joined the Indiana Industrial Group. He was promoted to his current position in 2014.

### EDUCATION

- Bachelor of Science, Business Administration, Bowling Green State University
- MBA, Xavier University

### PROFESSIONAL AFFILIATIONS

- Past President and current Board Member, Indiana Chapter of NAIOP

### CAREER HIGHLIGHTS

- 2013 Duke Realty National Salesperson of the Year based on 3.2 million-square foot production
- 2010 Duke Realty National Salesperson of the Year based on 2.9 million-square foot production
- Duke Realty Master's Club - 2008, 2010 and 2013
- Walmart.com - 1,144,000-square foot, build-to-suit lease
- Tempur-Sealy - 613,872-square foot, build-to-suit lease
- General Nutrition Centers - 342,840-square foot speculative building anchor lease
- Purity Wholesale Grocers - 478,744-square foot development
- Lids Sports Group - 311,600-square foot lease
- Brightpoint - 533,520-square foot building sale and 29-acre land sale
- Monarch Beverage Company - 535,000-square foot development
- Amazon.com - 630,573 square feet; expanded to 1,036,573 square feet in 2010
- Ozburn-Hessey Logistics - 400,529-square foot lease
- Medco Health Solutions, Inc. - 425,000-square foot development
- Becton, Dickinson & Company - 653,178-square foot development
- Hewlett Packard Company - 419,000-square foot lease
- Pepsi/Quaker Oats Company - 300,000-square foot lease

